Data Center Trends

Presented by:
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Presentation Topics

M&A

Leasing

REIT and Hyperscale location trends

Outlook
Activity Mergers & Acquisitions

- Record year at over 20 billion/nearly 49 transactions
- Strategic, targeted acquisitions, but also stiff competition
- Telecom activity at a whole different level
Telecom mergers & acquisitions

- AT&T
- Time Warner
- CenturyLink
- Level 3
- Zayo
- Electric Lightwave

$85B
$25B
$1.42B
I.T. mergers & acquisitions

verizon\textsuperscript{v} $4.5B
YA HOO! $3.1B
NTT DATA
DELL
Colocation mergers & acquisitions

- Digital Realty
  - $7.6B
- DFT
  - $3.6B
- Equinix
  - $3.6B
- Verizon
  - $2.3B
- CenturyLink
- Cyxtera
- Pacific Telecommunications Council

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Colocation mergers & acquisitions

$1.7B

peak 10

$viable

$1B

digital bridge

VANTAGE DATA CENTERS

PACIFIC TELECOMMUNICATIONS COUNCIL

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PTC’18 40TH ANNIVERSARY CONNECTING WORLDS
Data center providers (7 REITs)
Notable submarine cable activity
Outlook

Cloud continuing to head to global markets in similar patterns.

Mergers & Acquisitions will continue through 2018.

Thank You!

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